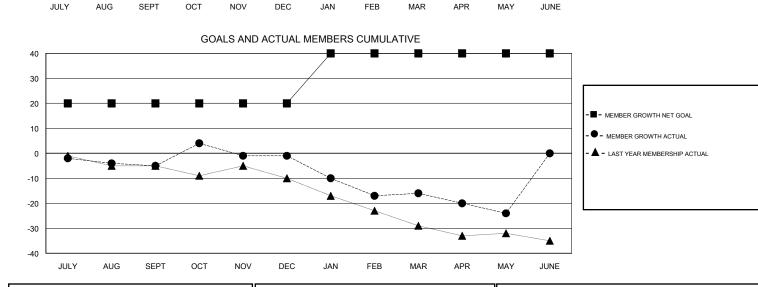


MONTHLY MEMBERSHIP PROGRESS REPORT

District 24 F

Results as of: 05/31/2018

CINDY GREGG LOCATION VIRGINIA GMT CA GMT: Clubs Members RESULTS FOR 2017-2018 RESULTS FOR 2017-2018 NEW CLUB GOAL NEW CLUBS DROPPED CLUBS MEMBER GROWTH NET MEMBER GROWTH DROPPED QUARTER QUARTER GOAL ACTUAL MEMBERS ACTUAL (including transfers) 1 0 1 20 25 25 JULY/AUG/SEPT JULY/AUG/SEPT 0 0 1 0 20 16 OCT/NOV/DEC OCT/NOV/DEC 0 1 0 20 16 31 JAN/FEB/MAR JAN/FEB/MAR 0 0 0 0 5 13 APR/MAY/JUNE APR/MAY/JUNE GOALS AND ACTUAL NEW CLUBS CUMULATIVE 2 1.6 . CURRENT YEAR GOALS FOR NEW CLUBS 1.2 CURRENT YEAR ACTUAL NEW CLUBS LAST YEAR ACTUAL NEW CLUBS 0.8 0.4 0



APR

MAY

DROPPED CLUBS: 2		17 CLUBS OF 35 ADDED 1 OR MORE NEW MEMBERS	GENDER DISTRIBUTION MALE 513 (67.68%) FEMALE 245 (32.32%)	
DROPPED MEMBERS			Women Percentage Fiscal Year Goal: 30%	
DECEASED	23		TOTAL FAMILY UNIT MEMBERS	149
CLUB CANCELLED OTHER	0 62		FAMILY MEMBERS PAYING HALF	
TOTAL	85			